

Appendix
Approved by the Decision No. 274A of
the Public Services Regulatory
Commission of the Republic of Armenia

	TELECOM ARMENIA	dated June 1, 2011 FORM	
	Regarding the main technical and economic indicators of the mobile network of "Telecom Armenia" OJSC for the 2Q of 2025		
N	Information	Unit of	Indicators
1	Operating revenues, including	thousand AMD	
1.1	Revenues from mobile communication and related activities	thousand AMD	4,883,909
	From voice services	thousand AMD	4,883,909
	From value-added services (excluding data transmission services), including	thousand AMD	510,020 352,683
1.1.2	From short and multimedia messages (SMS and MMS)	thousand AMD	211,220
	Other	thousand AMD	141,463
1.1.3	From data transmission services, including	thousand AMD	2,592,655
1.1.5	From broadband internet access services (excluding users via phone), (via USB modem)	thousand AMD	175,622
	From services provided via mobile cellular network (via phone)	thousand AMD	2,417,033
	Other	thousand AMD	0
1.1.4	From short and multimedia messages (SMS and MMS)	thousand AMD	17,748
	From international roaming services (subscribers of the given network)	thousand AMD	111,113
	From international roaming services (subscribers of foreign networks)	thousand AMD	105,836
1.1.7	Revenues from interconnection, including	thousand AMD	380,009
,	From voice services	thousand AMD	338,209
	From short and multimedia messages (SMS and MMS)	thousand AMD	41,801
1.1.8	From leased line services	thousand AMD	0
	From sales of subscriber equipment and accessories	thousand AMD	526,983
	Other revenues	thousand AMD	286,862
2	Operating expenses, including:	thousand AMD	3,344,808
2.1	Interconnection expenses*	thousand AMD	358,119
2.2	Leased line expenses	thousand AMD	0
2.3	Advertising and marketing expenses	thousand AMD	28,257
2.4	Dealer commissions	thousand AMD	71,350
	Labor remuneration	thousand AMD	795,178
2.6	Mobile cellular network operation and maintenance expenses	thousand AMD	888,357
2.7	Other expenses	thousand AMD	1,203,546
3	Operating income before depreciation and amortization (OIBDA)	thousand AMD	1,539,101
4	Depreciation of fixed assets and amortization of intangible assets	thousand AMD	(958,462)
5	Result of other operating activities	thousand AMD	0
6	Result of non-operating activities, of which	thousand AMD	(337,184)
6.1	Financial income	thousand AMD	92,238
6.2	Financial expenses	thousand AMD	(391,749)
6.3	Gains/losses from foreign exchange rate differences	thousand AMD	(44,252)
6.4	Other non-operating income/expenses	thousand AMD	6,578
7	Profit before taxation	thousand AMD	2,160,378
8	Capital expenditures	thousand AMD	2,575,935
9	Mobile communication indicators		. ,
9.1	Number of active subscriber numbers (at the end of the reporting period)		1,032,608
9.1.1	Prepaid subscribers	subscriber	798,489
9.1.2	Postpaid subscribers	subscriber	234,119
9.1.3	Broadband internet access subscribers (excluding users via phone)	subscriber	82,437
		+	680,944
9.1.4	Subscribers using data transmission services (via phone)	subscriber	
9.1.4	Subscribers using data transmission services (via phone) Average monthly revenue per active user (ARPU) from sales of services	Subscriber	1,336
		AMD	•
9.2 9.2.1	Average monthly revenue per active user (ARPU) from sales of services Prepaid subscribers		1,336 952
9.2 9.2.1 9.2.2	Average monthly revenue per active user (ARPU) from sales of services Prepaid subscribers Postpaid subscribers	AMD	1,336 952 2,972
9.2 9.2.1 9.2.2 9.2.3	Average monthly revenue per active user (ARPU) from sales of services Prepaid subscribers Postpaid subscribers Broadband internet access subscribers (excluding users via phone)	AMD AMD AMD	1,336 952 2,972 268
9.2 9.2.1 9.2.2 9.2.3	Average monthly revenue per active user (ARPU) from sales of services Prepaid subscribers Postpaid subscribers	AMD AMD	1,336 952 2,972

9.3.2	Postpaid subscribers	minutes	328
9.3.3	Broadband internet access subscribers (excluding users via phone)	MB	813
9.3.4	Subscribers using other data transmission services	MB	
9.4	Average price per minute (including interconnection and inbound roaming) (APPM)		5.25
9.4.1	Prepaid subscribers	AMD	4.08
9.4.2	Postpaid subscribers	AMD	9.07
9.4.3	Broadband internet access subscribers (excluding users via phone)	AMD	0.33
9.4.4	Subscribers using other data transmission services	AMD	
9.5	New activations		60,500
9.5.1	Prepaid subscribers	subscriber	51,528
9.5.2	Postpaid subscribers	subscriber	8,972
9.5.3	Broadband internet access subscribers (excluding users via phone)	subscriber	2,785
9.5.4	Subscribers using other data transmission services	subscriber	
9.6	Subscriber churn		70,114
9.6.1	Prepaid subscribers	subscriber	69,099
9.6.2	Postpaid subscribers	subscriber	1,015
9.6.3	Broadband internet access subscribers (excluding users via phone)	subscriber	20,696
9.6.4	Subscribers using other data transmission services	subscriber	

- 1. The information provided in the table is published for each quarter by the 15th of the second month following that quarter.
- 2. Monetary amounts are presented without value added tax.
- 3. The indicators included in the table are calculated based on the International Financial Reporting Standards operating in the Republic of Armenia.
 - * Only interconnection expenses are included.